



## Ventilation Commercial Product Manager

Artex Barn Solutions, an innovative and fast growing player in the dairy barn equipment industry is seeking a full time Ventilation Commercial Product Manager.

The Ventilation Commercial Product Manager will become an expert on the Artex ventilation and cow cooling products and concepts and is dedicated to the interaction between sales team, the customers, and the company operations, focusing on Ventilation.

### Main job duties will include:

- Continuing to develop and execute the Artex Ventilation “Go To Market” strategy
- Supporting global sales team with ventilation and cow cooling sales both remotely and in-person
- Identifying and researching market demands for specific ventilation products
- Supporting dealers globally with training and execution of the Artex Ventilation strategy
- Working closely with Artex Engineering and Technical Product Manager around product development
- Lead the development of marketing and technical product documentation
- Supporting Technical Product Manager with product installation challenges and warranty
- Being responsible for on farm ventilation testing and development projects
- Providing on-site installation oversight, guidance and training for the Artex products

### Qualifications and Requirements:

- An understanding of ventilation concepts, ideally relating to dairy farming or barns in general
- Experience selling fans and other ventilation products
- Dairy farming experience is an asset
- Knowledge of agricultural dealers and distribution channels
- Mechanically inclined with an understanding if electrical concepts an asset
- Willingness to get involved and “get your hands dirty”
- Willingness to travel extensively
- Highly Self-motivated, reliable and enthusiastic with the ability to perform multiple assignments simultaneously

Interested candidates should email their resume as well as an indication of their unique qualifications for this position to [artexjobs@artexbarn.com](mailto:artexjobs@artexbarn.com).